Lynnfield Center Water District

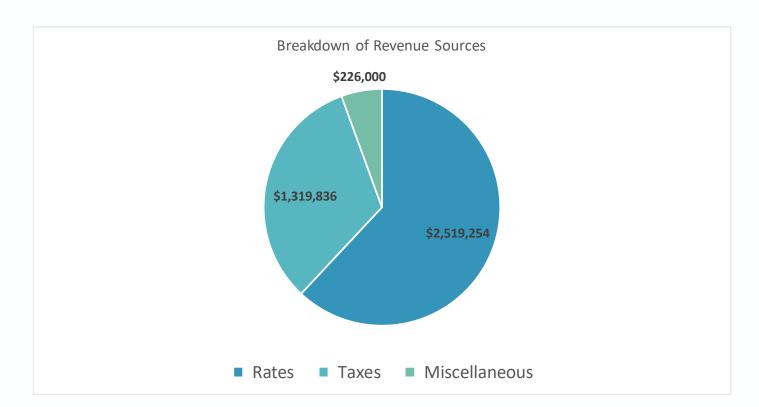
FY 2025 Rate Update

February 26, 2024



Rate Study Overview

- Analyzed impacts of water rates assuming two different FY 2025 operating budgets
- Modeled four different rate design options
- Analyzed recent trends in water consumption to arrive at forecasted FY 2025 levels
 - Billable water consumption is down ~11% in FY 2024
- Ensured appropriate inclusion of miscellaneous revenue to offset rate increases



Historical Rates & Typical Residential Customer Bill

Historical Rates and Taxes

	FY 2022	FY 2023	FY 2024
Tier 1: 0-24 Kgal	\$6.77	\$9.13	\$10.37
Tier 2: > 24 Kgal	\$16.93	\$22.84	\$25.94
Residential Fixed	\$100.00	\$100.00	\$100.00
Other Fixed	\$200.00	\$200.00	\$200.00
Tax Rate	\$0.46	\$0.43	\$0.45

Typical Residential Customer Annual Bill

	FY 2022	FY 2023	FY 2024
Annual Bill	\$959	\$1,071	\$1,165
% Increase		11.7%	8.8%
\$ Increase		\$112	\$94

FY 2025 Budget & Rate Options

Budget Options:

- Option 1: \$4.2 million 8.5% increase from FY 2024 budget; \$90k in new debt service payments; fully funding \$17.0 million loan
- Option 2: \$4.1 million 5.0% increase from FY 2024 budget; \$90k in new debt service payments; fully funding \$17.0 million loan

Rate Options:

- Option A: Recover all necessary rate increase from Volumetric Tier 1 only
- Option B: Recover all necessary rate increase from Volumetric Tier 1 and fixed charges
- Option C: Recover all necessary rate increase from Volumetric Tiers 1 and 2
- Option D: Recover all necessary rate increases from Volumetric Tiers 1 and 2, and fixed charges
- Option E: Increase fixed charges by \$10 per quarter, and recover all remaining revenue from Volumetric Tier 1 only

Rate Increases by Option

	Option A	Option B	Option C	Option D	Option E
Budget Option 1 – 8.5%					
Volumetric Tier 1	16.4%	14.5%	11.6%	10.3%	9.0%
Volumetric Tier 2	0.0%	0.0%	11.6%	10.3%	0.0%
Fixed Residential	0.0%	10.3%	0.0%	10.3%	40.0%
Fixed Other	0.0%	10.3%	0.0%	10.3%	40.0%
Budget Option 2 – 5.0%					
Volumetric Tier 1	9.4%	8.3%	6.7%	5.9%	
Volumetric Tier 2	0.0%	0.0%	6.7%	5.9%	0.0%
Fixed Residential	0.0%	5.8%	0.0%	5.9%	40.0%
Fixed Other	0.0%	5.8%	0.0%	5.9%	40.%

Annual Bill Impacts – Budget Option 1 (8.5%)

		0		
	Current	FY 2025	\$ Change	% Change
Low-Volume Residential				
Option A	\$917	\$990	\$73	8.0%
Option B	\$917	\$993	\$76	8.3%
Option C	\$917	\$972	\$55	6.0%
Option D	\$917	\$977	\$61	6.6%
Option E	\$917	\$1,002	\$86	9.3%
Typical Residential				
Option A	\$1,165	\$1,279	\$114	9.8%
Option B	\$1,165	\$1,278	\$113	9.6%
Option C	\$1,165	\$1,250	\$84	7.2%
Option D	\$1,165	\$1,252	\$86	7.4%
Option E	\$1,165	\$1,273	\$108	9.3%
Typical Other				
Option A	\$1,398	\$1,547	\$148	10.6%
Option B	\$1,398	\$1,542	\$143	10.2%
Option C	\$1,398	\$1,508	\$109	7.8%
Option D	\$1,398	\$1,507	\$108	7.7%
Option E	\$1,398	\$1,526	\$127	9.1%

Annual Bill Impacts – Budget Option 2 (5.0%)

	m mpaces	244900	op 61011 - (0	•0,0,
	Current	FY 2025	\$ Change	% Change
Low-Volume Residential				
Option A	\$917	\$964	\$47	5.1%
Option B	\$917	\$965	\$49	5.3%
Option C	\$917	\$953	\$37	4.0%
Option D	\$917	\$957	\$40	4.4%
Option E	\$917	\$976	\$60	6.5%
Typical Residential				
Option A	\$1,165	\$1,236	\$70	6.0%
Option B	\$1,165	\$1,235	\$70	6.0%
Option C	\$1,165	\$1,219	\$54	4.6%
Option D	\$1,165	\$1,220	\$55	4.7%
Option E	\$1,165	\$1,230	\$65	5.5%
Typical Other				
Option A	\$1,398	\$1,489	\$91	6.5%
Option B	\$1,398	\$1,486	\$87	6.3%
Option C	\$1,398	\$1,466	\$68	4.9%
Option D	\$1,398	\$1,466	\$68	4.8%
Option E	\$1,398	\$1,468	\$70	5.0%

Rate Changes – Option 1 (8.5%)

	Current (FY24)	Option A (FY25)	\$ Difference	% Difference
Tier 1: 0-24 Kgal	\$10.37	\$12.07	\$1.70	16.4%
Tier 2: > 24 Kgal	\$25.94	\$25.94	\$0.00	0.0%
Residential Fixed	\$100.00	\$100.00	\$0.00	0.0%
Other Fixed	\$200.00	\$200.00	\$0.00	0.0%

	Current (FY24)	Option B (FY25)	\$ Difference	% Difference
Tier 1: 0-24 Kgal	\$10.37	\$11.88	\$1.51	14.5%
Tier 2: > 24 Kgal	\$25.94	\$25.94	\$0.00	0.0%
Residential Fixed	\$100.00	\$110.00	\$10.00	10.3%
Other Fixed	\$200.00	\$220.00	\$20.00	10.3%

Rate Changes – Option 1 (8.5%)

	Current (FY24)	Option C (FY25)	\$ Difference	% Difference
Tier 1: 0-24 Kgal	\$10.37	\$11.57	\$1.20	11.6%
Tier 2: > 24 Kgal	\$25.94	\$28.94	\$3.00	11.6%
Residential Fixed	\$100.00	\$100.00	\$0.00	0.0%
Other Fixed	\$200.00	\$200.00	\$0.00	0.0%

	Current (FY24)	Option D (FY25)	\$ Difference	% Difference
Tier 1: 0-24 Kgal	\$10.37	\$11.44	\$1.07	10.3%
Tier 2: > 24 Kgal	\$25.94	\$28.60	\$2.66	10.3%
Residential Fixed	\$100.00	\$110.00	\$10.00	10.3%
Other Fixed	\$200.00	\$220.00	\$20.00	10.3%

Rate Changes – Option 1 (8.5%)

	Current (FY24)	Option E (FY25)	\$ Difference	% Difference
Tier 1: 0-24 Kgal	\$10.37	\$11.30	\$0.93	9.0%
Tier 2: > 24 Kgal	\$25.94	\$25.94	\$0.00	0.0%
Residential Fixed	\$100.00	\$140.00	\$40.00	40.0%
Other Fixed	\$200.00	\$280.00	\$80.00	40.0%

Rate Changes – Option 2 (5.0%)

	Current (FY24)	Option A (FY25)	\$ Difference	% Difference
Tier 1: 0-24 Kgal	\$10.37	\$11.34	\$0.97	9.4%
Tier 2: > 24 Kgal	\$25.94	\$25.94	\$0.00	0.0%
Residential Fixed	\$100.00	\$100.00	\$0.00	0.0%
Other Fixed	\$200.00	\$200.00	\$0.00	0.0%

	Current (FY24)	Option B (FY25)	\$ Difference	% Difference
Tier 1: 0-24 Kgal	\$10.37	\$11.23	\$0.86	8.3%
Tier 2: > 24 Kgal	\$25.94	\$25.94	\$0.00	0.0%
Residential Fixed	\$100.00	\$106.00	\$6.00	5.8%
Other Fixed	\$200.00	\$212.00	\$12.00	5.8%

Rate Changes – Option 2 (5.0%)

	Current (FY24)	Option C (FY25)	\$ Difference	% Difference
Tier 1: 0-24 Kgal	\$10.37	\$11.06	\$0.69	6.7%
Tier 2: > 24 Kgal	\$25.94	\$27.65	\$1.71	6.7%
Residential Fixed	\$100.00	\$100.00	\$0.00	0.0%
Other Fixed	\$200.00	\$200.00	\$0.00	0.0%

	Current (FY24)	Option D (FY25)	\$ Difference	% Difference
Tier 1: 0-24 Kgal	\$10.37	\$11.44	\$0.61	5.9%
Tier 2: > 24 Kgal	\$25.94	\$28.60	\$1.51	5.9%
Residential Fixed	\$100.00	\$110.00	\$6.00	5.9%
Other Fixed	\$200.00	\$220.00	\$12.00	5.9%

Rate Changes – Option 2 (5.0%)

	Current (FY24)	Option E (FY25)	\$ Difference	% Difference
Tier 1: 0-24 Kgal	\$10.37	\$10.58	\$0.21	2.0%
Tier 2: > 24 Kgal	\$25.94	\$25.94	\$0.00	0.0%
Residential Fixed	\$100.00	\$140.00	\$40.00	40.0%
Other Fixed	\$200.00	\$280.00	\$80.00	40.0%

Historical and Proposed Rates & Typical Residential Customer Bill

Rates and Taxes

	FY 2022	FY 2023	FY 2024	FY 2025 Option 1E
Tier 1: 0-24 Kgal	\$6.77	\$9.13	\$10.37	\$11.30
Tier 2: > 24 Kgal	\$16.93	\$22.84	\$25.94	\$25.94
Residential Fixed	\$100.00	\$100.00	\$100.00	\$140.00
Other Fixed	\$200.00	\$200.00	\$200.00	\$280.00
Tax Rate	\$0.46	\$0.43	\$0.45	\$0.46

Typical Residential Customer Annual Bill

	FY 2022	FY 2023	FY 2024	FY 2025 Option 1E
Annual Bill	\$959	\$1,071	\$1,165	\$1,273
% Increase		11.7%	8.8%	9.3%
\$ Increase		\$112	\$94	\$108

Cumulative increase in typical residential customer bill from FY22-FY25 is \$314



Raftelis is a Registered Municipal Advisor within the meaning as defined in Section 15B (e) of the Securities Exchange Act of 1934 and the rules and regulations promulgated thereunder (Municipal Advisor Rule).

However, except in circumstances where Raftelis expressly agrees otherwise in writing, Raftelis is not acting as a Municipal Advisor, and the opinions or views contained herein are not intended to be, and do not constitute "advice" within the meaning of the Municipal Advisor Rule.



Thank you!

Contact: Dave Fox

774 243 0619 / dfox@raftelis.com